6) LITEXPO - IX CENTER
Ingrida Bublys (216) 486-8692

This liaison with the American exhibition community was established to accelerate trade related commercial growth of the nations of Central and Eastern Europe. It serves as a primary link between Cleveland and the Baltics since the breakup of the former Soviet Union.

7) NORTHERN OHIO DISTRICT EXPORT COUNCIL (NODEC)
Sven Langmack (216) 522-4750

This organization fosters an awareness among Northern Ohio businesses of the importance of exports and meets with prospective exporters. It maintains a direct contact with the Department of Commerce in Washington regarding views on trade while focusing on regional opportunities and serving as a grassroots multiplier organization for U.S. export initiatives.

8) OHIO EXPORT DEVELOPMENT PROGRAM
Jamie Sisto (614) 466-5017

The Ohio Department of Development's International Trade Division offers an an array of services to help Ohio exporters to develop export markets. These services include: export counseling; trade shows and trade missions; electronic trade (utilizing Ohio On-Line Export Directory for access by worldwide customer base); export finance; and export incentives (franchise tax credit).

9) U.S. DEPARTMENT OF COMMERCE (REAC)
Toby Zettler (216) 522-4752

The Export Assistance Centers integrate U.S. Government export marketing and trade finance assistance for U.S. firms to provide seamless delivery of these services to local business communities. Assistance available from this organization includes export counseling, trade finance assistance, and guidance on issues such as procurement opportunities and feasibility studies.

10) INTERNATIONAL TRADE ALLIANCE/WORLD TRADE CENTER
Joseph Kenney (216) 621-3300

The Alliance is a public-private coalition of the City of Cleveland, the Cleveland-Cuyahoga County Port Authority, Cleveland Tomorrow, Cuyahoga County, and the Greater Cleveland Growth Association. Its mission is to help Cleveland area companies sell abroad, to encourage foreign companies to invest in Greater Cleveland, and to foster Cleveland's growth as a world class international city.